

CURRICULUM VITAE

Personal information

Mr. Pierluigi Micucci, Lawyer, born in Ancona on 18th March 1967, residing in Ancona in Frazione Montacuto 123, legal offices located at Via Marsala 12 (Tax Code: MCCPLG67C18A271F – VAT Identification Number: 00701630428)

High school diploma

Classical studies

Degree

1990, Law Doctor, University of Bologna – full marks (110/110), *cum laude*

Legal apprenticeship in preparation of the Bar Examination

1990-1993, legal apprenticeship at Micucci Law Firm in Ancona, practising advocacy since 1991, focusing on juridical matters related to civil and commercial law in particular.

Professional qualification

1993 year of enrolment in the Bar Association as a solicitor
1997 attorney

Institutional roles

- Arbitrator, enrolled in the register of national and international arbitrators of the Interprofessional Arbitration Chamber of Ancona and of the Leone Levi Arbitration Chamber;
- Conciliator, enrolled in the register of conciliators at Ancona Chamber of Commerce's Conciliation Board;
- Mediator, enrolled in the register of the ITALY-CHINA Business Mediation Centre (ICBMC) – Beijing, Milan Offices.
- Member of the Contracts Committee of the Chamber of Commerce of Ancona.

Areas of specialization

Commercial law and international commercial law, business contracts, intellectual property and internet law, arbitration and alternative dispute resolution; litigations in commercial, industrial, banking, corporate, navigation and international settings; insurance law.

Professional experience related to international commerce

Assisting Italian and foreign companies in commercial litigations before Italian and foreign courts, international courts of arbitration (Moscow, Bucharest, Hamburg). Sole Arbitrator in a litigation between an Italian and a Belgian company. Assisting Italian companies in drafting international business agreements (general terms and conditions of sale, distribution, sales agency, franchising, etc).

Professional network

Cooperation with leading international law firms in financial and commercial hubs around the world.

Postgraduate courses and seminars attended

1991 “*International Law*” course at the City of London Polytechnic
1999 “*Orientation in U.S.A. Law*” comparative law course at the University of California UC Davis
2001 LL.M. in *International Commercial Law*, University of California, UC Davis-Berkeley
2002 “*Corporate governance and litigation issues in Cyberlaw*” international commercial law seminar at the Centre for International Juridical Studies, Cologne, Germany.
2014 “*Choice of Jurisdiction in times of trouble*” international commercial law seminar at the International Chamber of Commerce (ICC), Paris.

Professional training courses attended in Italy

1995 Training course at AISA – Association for Teaching and Study of Arbitration – National and International Arbitrators training school;
1997 “*Giuristi Internazionali di Impresa*” (*International Corporate and Business Law Experts*) training course at the Management School of LUISS University, Rome, with in-depth study of national, international and foreign arbitration, corporate law, and ADRs (Alternative Disputes Resolution procedures), mediation in particular.

Academic work

1992, 1993 and 1994 Collaborated with Professor Marco Saverio Spolidoro of the University of Macerata, former teacher of the Commercial Law course in the University's Faculty of Political Science.

Scientific Work

Case note titled “*Trasferimento del ramo d’azienda e i contratti di lavoro: nuova disciplina*” (*Transfer of company branches and employment contracts: new legal framework*), published in *Foro Padano*, **1992**, no. 148; Article titled “*Disciplina comunitaria dell’indennità di scioglimento nel contratto di agenzia. Disparità di trattamento rispetto ad altri rapporti contrattuali*” (*European Community regulation concerning compensation for dissolution of agency contracts. Disparity of treatment compared to other forms of contracts*), published in *Foro Padano*, **1995**, II, 78; **2001**, member of the working group that drafted the new *Usi Normativi su Contratti Atipici* (*Legal Framework on Atypical Employment Contracts*), published by the Chamber of Commerce of Ancona; **2001** article titled “*Conciliazione e Contrattualistica Internazionale*” (*Conciliation and International Business Contracts*) published by the Chamber of Commerce of Ancona; **2003**, English language article titled “*Bad faith and good faith in domain names registration*”.

Teaching Jobs

1998-1999 Adjunct professor at the ICE – Istituto Commercio Estero (Institute for Foreign Trade) teaching “*diritto dei contratti internazionali – vendita, distribuzione e agenzia*” (*international business contracts law – sales, distribution and agency*); **2001-2002** adjunct professor at the Associazione Industriali di Ancona (Ancona Industrial Association), teaching “*Contrattualistica Internazionale*” (*International Business Contracts*); **2001-2002** lecturer at the University of Economics and Commerce of Ancona, teaching the marketing course titled “*profili evolutivi di diritto industriale (conflitti tra marchi e domain names): casistica di contenzioso internazionale*” [*Evolution of Intellectual Property law (conflicts between trademarks and domain names): case studies in international litigation*]; **2002** appointed speaker by the Brazilian Chamber of Commerce of Puerto Alegre to deliver an address titled “*Business Associations in the Italian Law*” at an international law conference; **2004** adjunct professor at the University of Economics and Commerce of Ancona, teaching the corporate and contract law doctoral course titled “*Master sui Centri Benessere*” (*Doctoral Course on Wellness Centres*); **2005** appointed speaker by the Chamber of Commerce of Ancona for a series of conferences on business internationalization, titled “*Minimizzare i rischi andando all'estero*” (*Minimizing risk in international trade*); **2005** speaker at the conference titled “*Internet e contenzioso internazionale*” (*Internet and international litigation*), hosted by the Chamber of Commerce of Ancona; **2006** speaker at the conference titled “*Profili della riforma in tema di arbitrato (L. 2.2.2006 n. 40)*” [*Highlights of the arbitration law reform (Act 2.2.2006 n. 40)*], hosted by the Associazione Marchigiana Magistrati (Magistrates Association of the Marche); **2011** speaker at the conference titled “*Organizzazione della distribuzione internazionale: strategia e prevenzione dei rischi*” (*Management of international distribution: strategies and risk mitigation*), hosted by the Chamber of Commerce of Ancona; **2013** speaker at the conference titled “*Tutela precontrattuale e contrattuale del credito nel commercio UE*” (*Precontractual and contractual credit protection in EU commerce*), hosted by the Chamber of Commerce of Ancona;

Foreign Languages

1st language: ENGLISH (*fluent* in written and spoken English – juridical and business contract English)

2nd language: FRENCH